

Manulife Securities Quick Facts

Assets Under Administration (AUA):

Approximately \$19 Billion

Number of Advisors: Approximately 1,500

Locations: In every province and territory throughout Canada (except Nunavut)

What sets us apart

Our values represent our commitment to our clients and their advisors. These key values are part of our strategic planning approach to helping each and every client achieve financial independence.

1. Independence

We recognize and support the right of an advisor to work together with the client to find appropriate financial solutions. From a client's standpoint, you can rest assured that the advice and products you choose are independently recommended by your advisor.

2. Strength and Stability

As a wholly owned subsidiary of Manulife Financial, Manulife Securities advisors and their clients enjoy the financial strength, security, resources and reputation of the Manulife name that has benefited clients for over 120 years. We are committed to ensuring that we continue to earn your trust as you work in partnership with your Manulife Securities advisor.

3. Leading Edge Technology

Advisors of Manulife Securities enjoy the functionality and features of world-class technology systems. From efficient back-office business processing to enhanced client financial reporting systems, we provide the tools that allow advisors to spend less time on administration and more time focusing directly on clients.

4. Professional Support

Manulife Securities is with you every step of the way with a team of dedicated professionals working behind the scenes to provide both advisors and clients with a professional experience.

Please contact your advisor regarding your Manulife Securities business

Manulife Securities Head Office

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www.manulife.ca



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Manulife Securities, consisting of Manulife Securities Incorporated, Manulife Securities Investment Services Inc., and Manulife Securities Insurance Inc., is one of Canada's pre-eminent financial organizations. Manulife Securities provides a wide range of investment and insurance products and services to the clients of its independent advisors.

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MANULIFE SECURITIES INSURANCE INC.

 **Manulife Securities**

MS2010E (05/2008)

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 **Manulife Securities**

Welcome to the new
Manulife Securities



Manulife Securities: Strength and Independence

Manulife Securities is one of Canada's pre-eminent financial organizations serving over 1,500 investment professionals throughout Canada. As a wholly-owned subsidiary of Manulife Financial, Manulife Securities enjoys the financial strength, security, reputation and resources of Canada's largest, AAA rated insurance company (second largest in North America).

Manulife Securities provides comprehensive, industry-leading technology solutions, back-office operations and risk management all backed by expert service and training. Our clients benefit from our expertise in these areas through enhanced advisor relationships, full access to some of the most comprehensive financial solutions in the market place and the strength and stability of the Manulife Financial name.

The New Manulife Securities

Manulife Securities is comprised of three firms:

- Manulife Securities Incorporated,
- Manulife Securities Investment Services Inc.,
- Manulife Securities Insurance Inc.

Each firm offers clients a wide array of products and services through independent advisors across the country. Our network of advisors is afforded the independence to provide you with solutions that are uniquely appropriate to your individual needs.

Manulife Securities Incorporated

Manulife Securities Incorporated is one of Canada's foremost independent investment dealers. Our firm commitment to service excellence coupled with our expansive product offering provides clients with options tailored to fit their financial goals and advanced investment needs. Manulife Securities Incorporated is regulated by the Investment Industry Regulatory

Organization of Canada (formerly the Investment Dealers Association of Canada).

Products and services include:

- Stocks
- Bonds
- New issues
- Fee-based wrap program
- Mutual funds
- Self-directed plans
- Masters Private Account Program
- Group RRSPs
- Pension plans: group retirement plans, registered pension plans, deferred profit sharing plans and registered retirement savings plans
- Money products: daily interest accounts, GICs, RRSPs, RRIFs, and LIFs
- Monthly savings plans
- Systematic withdrawal plans
- Other specialty investment products
- Banking and mortgage products (on referral basis)
- Telephone and online banking

Manulife Securities Investment Services Inc.

Manulife Securities Investment Services Inc. provides clients with a comprehensive suite of investment products and services designed to address a wide range of financial needs. Working closely with one of our advisors, you can select from a broad spectrum of quality investment products and services. Manulife Securities Investment Services Inc. is a mutual fund dealer regulated by the Mutual Fund Dealers Association of Canada.

Products and services include:

- Mutual funds
- Self-directed plans

- Group RRSPs
- Fee-based wrap program
- Pension plans: group retirement plans, registered pension plans, deferred profit sharing plans and registered retirement savings plans
- Money products: daily interest accounts, GICs, RRSPs, RRIFs and LIFs
- Monthly savings plans
- Systematic withdrawal plans
- Other specialty plans
- Banking and mortgage products (on referral basis)
- Telephone and online banking

Manulife Securities Insurance Inc.

Whatever your stage in life, Manulife Securities Insurance Inc. can help you feel financially assured with a variety of insurance products that meets your specific needs – whether it's family protection, business continuity, estate preservation or investment solutions.

Products and services include:

- Segregated funds
- Life insurance: term, whole life, universal life
- Disability insurance: income replacement, accident and sickness, overhead protection, loan protection, buy-sell
- Critical illness insurance: enhanced and basic plans
- Long-term care insurance: facility and home coverage
- Pension plans: group retirement plans, registered pension plans, deferred profit sharing plans and registered retirement savings plans
- Health care benefits for individuals and associations
- Annuities: term certain, life